

# Unlocking the benefits of Ethernet

An expert Q&A guide

## Find out how technology experts are using reliable ethernet solutions to boost business performance

FRONTEO is a global technology and services company specializing in Big Data, Artificial Intelligence, Information Governance, Managed Review, and Consulting for the e-discovery market. To meet clients' critical information needs, FRONTEO requires connectivity and data center solutions that can process, access and interpret terabytes of sensitive data—reliably and at top speeds.

In this Q&A guide, you'll get actionable insights from technology experts at FRONTEO and learn how switching to a high-performance Ethernet solution from Spectrum Enterprise can deliver security and reliability across your network and IT infrastructure.

**Q.** Why is it important to have a business network that is easy to scale and manage?

**A.** “We need to make sure that we have high bandwidth availability because the volume of data continues to grow—and it’s not slowing down anytime soon.”

—David Wilner, Chief Operating Officer, FRONTEO USA, Inc.

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**Q.** In what ways have Ethernet solutions added value to your business?

**A.** “We give our clients (law firms and corporations) peace of mind that their data is secure, that how we move data around on different projects remains secure, and that we can scale with them when they have larger projects. These things are such an important piece to how we can communicate our value to our clients.”

—David Ahrens, Chief Marketing Officer, FRONTEO USA, Inc.

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**Q.** How do you ensure that the Ethernet network you have in place will support your business needs today and in the future?

**A.** “We have a technology partner that can offer scalability as we continue to grow, which is very important to us.”

—David Wilner

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**Q.** How are your clients benefiting from your high-performance Ethernet solution?

**A.** “Our clients come to us on a moment’s notice and say, ‘We need to engage you for your services or a certain technology.’ So, we must react very quickly. We have to have high availability. We have to have systems that are ready to go.”

—David Ahrens

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**Q.** How have Ethernet solutions from Spectrum Enterprise put your business in a position to grow?

**A.** “We know we stay with our clients as their demands grow because our network can grow with them. We don’t hear complaints. We don’t have issues. Our clients can access their data and get at their information without any problems. And for us, that’s the win.”

—David Wilner

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## Comprehensive solutions working together for your business

Spectrum Enterprise, a part of Charter Communications, is a national provider of scalable, fiber-based networking and managed services solutions. Solutions include Internet access, Ethernet and Managed Network Services, Voice solutions, TV solutions and Managed Application, Cloud Infrastructure and Managed Hosting Services.

For more information call  
**866-313-8175**