# Inspire repeat hotel stays

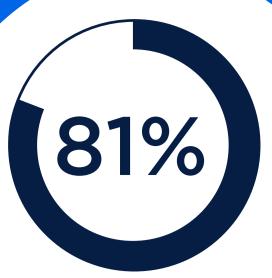
## with a personalized

## guest experience

### Elevate service, improve reviews and grow revenue with an advanced unified communications and collaboration platform

- **Delight guests** with hotel experiences that reflect their unique preferences.
- **Personalize engagement** through a deep understanding of customer needs to deliver exceptional service.
- Offer guest-centric amenities to drive repeat stays, positive reviews and brand loyalty.

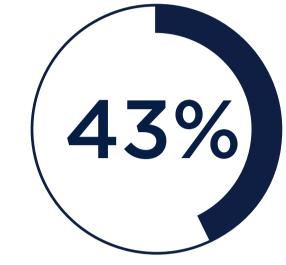
Unified Communications (UC) for Hospitality is a complete cloud calling and collaboration experience for your hotel.



of hoteliers believe it's very likely that technology will be more important for their success in the next five years.<sup>1</sup>

Personalize their experience Long-term guest loyalty — and revenue growth — are created by anticipating visitors' interests and preferences. UC provides new ways for hotels to personalize their services. These can include customized wakeup calls, phone greetings and language settings.

Get real-time access to transaction history, housekeeping status and minibar reporting. Empowering staff with a rich array of guest information can also unlock additional upsell and cross-sell opportunities. **Customize welcome greetings for a particular room or group.** For example, create a unique message for members of a visiting wedding party to add a personalized touch guests will remember. You can also customize UC language settings for individual guests. The exceptional experiences enabled by such a personalized approach can inspire return visits and help grow referral business.



of hospitality organizations are planning to increase investments in managed services to help with network connectivity, technology consistency and communications challenges.<sup>2</sup>

Make collaboration simple and seamless The right UC solution can provide flexible and secure integration with your hotel's property management system (PMS), which empowers staff to use the systems they already know while simplifying the ways they serve visitors. Guests benefit from improved service standardization and better real-time collaboration among employees.



of hospitality and travel organizations reveal that the most important outcome of digital innovation is creating unique experiences.<sup>3</sup>

### Boost productivity

The demands on hotel staff never let up. Enable your teams to manage guest needs swiftly and effectively, as well as deliver the premier service guests expect. The right UC solution can:

**Customize communication channels** by group or department, such as guest services, facilities and operations, to streamline workflow and

#### **Equip staff to collaborate** seamlessly and in a

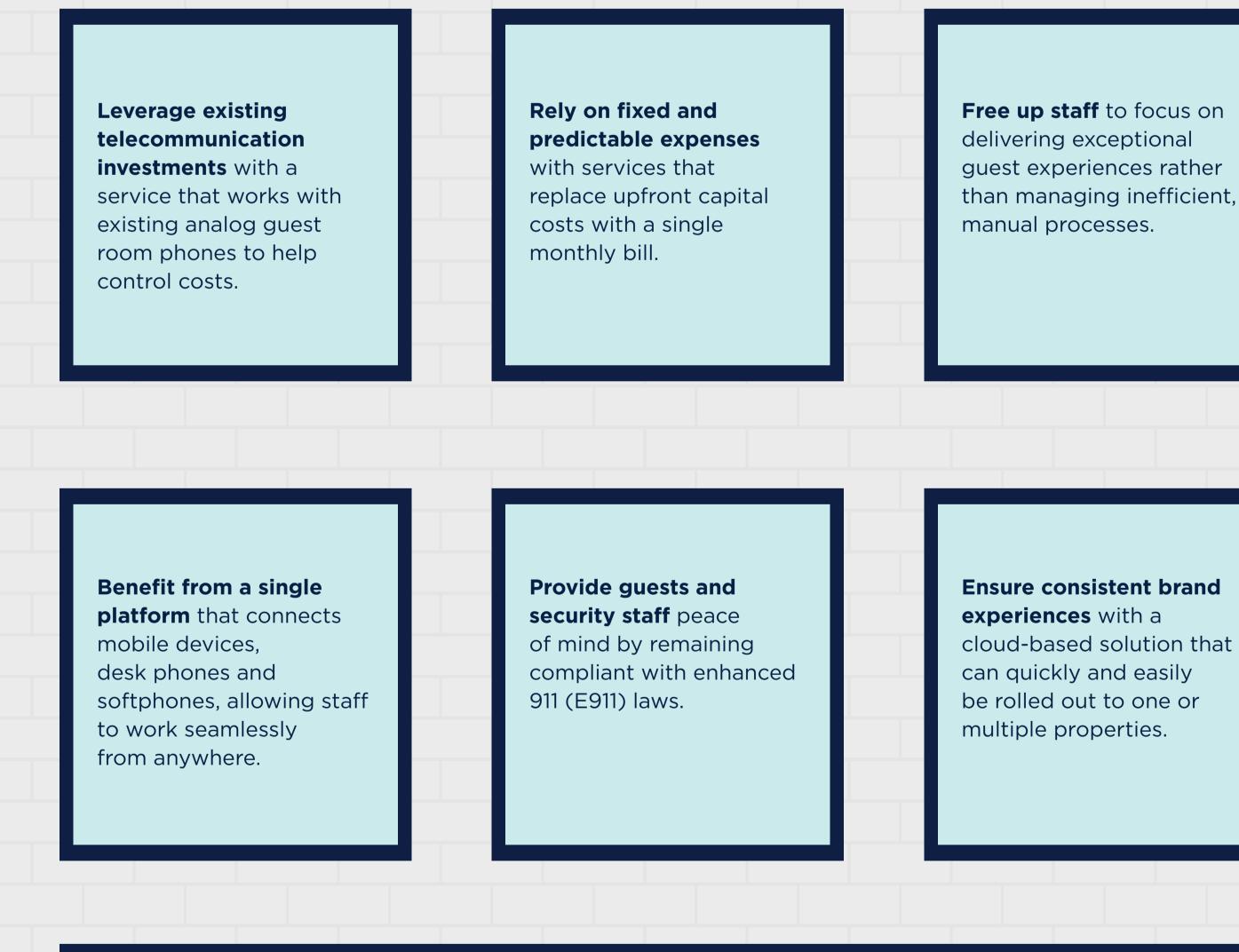
seamlessly and in a variety of ways with integrated voice services, instant messaging, video conferencing, Modify room and guest settings more quickly and easily with a solution that's integrated with your PMS.

share images, files and documents within the team. content sharing, meeting capabilities and mobile apps.



#### Streamline operations and minimize costs

To remain a step ahead of the competition, hoteliers must streamline operations, enhance communications and sharpen efficiency across their property or among several properties. With a UC solution designed for hospitality, hotels can:





**Unified Communications for Hospitality** from Spectrum Enterprise<sup>®</sup> is a comprehensive, fully managed solution designed to address the unique communication needs that hotels have throughout their properties — from guest rooms to the front desk and back office — so that staff can more easily deliver an exceptional guest experience.



#### **Collaborate from anywhere and delight guests everywhere**

Partner with our unified communications experts and join over 95% of today's top hotel brands that rely on Spectrum Enterprise for technology solutions. Spectrum Enterprise Unified Communications for Hospitality empowers hotels to offer innovative new guest amenities, manage their operations with ease and grow their business. The comprehensive, fully managed solution supports IT staff with a simpler, single-provider solution backed by comprehensive, industry-leading service-level agreements.

Discover how Spectrum Enterprise helps enhance the guest experience with unified communications tailored to the unique needs of today's hotels.

Learn more

- 1 Jordan Hollander, "<u>75+ Hospitality Statistics You Should Know (2024)</u>," HotelTechReport, November 1, 2023.
- 2 "IDC Survey Spotlight: Challenges in Hospitality and Dining Drive Increased Investment in Managed Services," Doc # US49228623, IDC, August 2023.
- 3 "2022 Future Enterprise Resiliency and Spending Survey, Wave 10," Doc # US50943223, IDC, November 2022.

#### About Spectrum Enterprise

Spectrum Enterprise, a part of Charter Communications, Inc., is a national provider of scalable, fiber technology solutions serving many of America's largest businesses and communications service providers. The broad Spectrum Enterprise portfolio includes <u>networking and managed services solutions</u>: <u>Internet access and networks</u>, <u>Voice</u> and <u>TV solutions</u>. The Spectrum Enterprise team of experts works closely with clients to achieve greater business success by providing solutions designed to meet their evolving needs. For more information, visit <u>enterprise.spectrum.com</u>.

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